## YouTube Monitoring Ad-Friendly Content - To Become More Like TV Networks?

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**YouTube** may be outpacing traditional TV when it comes to potentially offensive, sexual-oriented, or other "inappropriate" content -- as it relates to advertisers.

Recently **YouTube** creators <u>began receiving notices</u> some videos were ineligible for **advertising** because they violated the service's longstanding advertiser-friendly content guidelines. Some of the no-nos: "Sexually suggestive content," "Violence," "Inappropriate language," and "Controversial or sensitive subjects and events."

For years, TV networks with racy content have suffered the consequences in losing some advertising revenues. But not all TV advertisers. Maybe VH1's "Dating Naked" doesn't bother some marketers.

Generally, big, general-interest TV networks takes great pains to appeal to the broadest number of viewers — by tempering down edgy TV content — to get to the broadest number of advertisers.

You may ask yourself why YouTube, a long-time **digital** video renegade, is now acting like it needs to be better as the content police. The answer is easy: Long term, **YouTube** want a piece of the still-big traditional TV **advertising** revenue -- some \$80 billion a year, according to estimates.

Being perhaps the biggest pure-play **digital** media platform, in terms of some key metrics, **YouTube** is in a good position. For example, **Google** Preferred, the creme de la creme of **YouTube** video content, continues to gain favor -- especially in the last two TV upfront selling periods. Media executives have told TV Watch they would in fact buy more of it if more inventory was available. No doubt, **YouTube** executives have heard this message as well.

**YouTube** is still not a profitable enterprise (more or less break-even according to estimates, with around \$4 billion to \$5 billion in annual revenue).

Maybe it can perhaps now can see a path to move into the big leagues when it comes to so-called "premium" **digital** TV-video **advertising** dollars -- competing with the likes of **Hulu** (which

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is owned by major TV-based media companies) and other rapidly growing ad-supported OTT platforms.

Still, the all-or-nothing approach by **YouTube** when it comes to inappropriate content can now make some traditional TV programming -- old-school, ad-supported video content -- look somewhat racy and daring.

Answer this question: Would VH1's "Dating Naked" made the grade if it was on YouTube?

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