## These Are the Best Times to Post on Social Media

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Social media can make or break your brand. It's essential to know when and what to post.

**Social** media plays a valuable role in <u>marketing</u>, sales, <u>branding</u> and more. That's why it's vital for your company to keep up with new **social** media channels and constantly evolving practices. Knowing who your <u>target audience</u> is and what the best times to post are key components toward an effective **social** media strategy.

Start by conducting industry research and checking out your competition's **social** channels. You may be overwhelmed by the number of posts out there and find yourself confused about when you should deploy your own content. That's why, after analyzing 17.5 million **social** media posts by 17,737 brands, marketing analytics software provider <u>TrackMaven</u> has released its <u>Best Times to Post on Social Media Cheat Sheet</u>.

The best times to post vary by industry, channel and target audience. On five of the major social media networks -- **Twitter**, **Facebook**, **LinkedIn**, **Instagram** and **Pinterest** -- user interaction peaks at certain times. The report reveals that Thursday at 5 p.m. (all times Eastern) is an ideal time to send out a tweet, while Thursday at 8 p.m. provides the greatest chance of a customer clicking, liking, sharing or commenting on a **Facebook** post.

Fridays evenings are an ideal time to reach **Instagrammers**, and **Pinterest's** peak hour is 1 a.m. on Friday. Unsurprisingly, Wednesday morning is an effective time for a **LinkedIn** post --you're most likely to get in touch with business professionals before they start the work day.

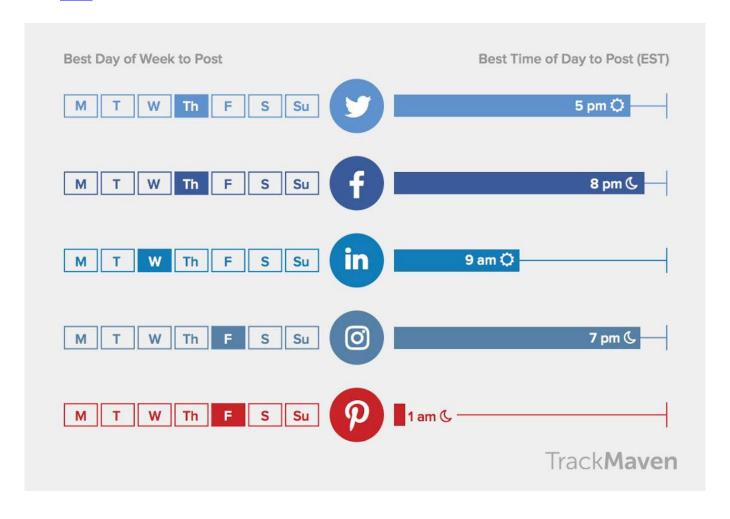
The report also examines post times specific to 75 industries. From airlines/aviation to fashion to law, optimal post times differ according to when target <u>customers</u> and followers tend to check their **social** accounts. In the aviation/airline industry, the best time to post on Twitter is 1 p.m. on Friday -- probably because people are preparing for trips or commuting. For the architecture industry, the best time to send a tweet is on Saturday morning when people have time away from work to think about home projects or renovations.

When and what to post on your **brand's social** media channels is different for every business. Often, what you post on **Facebook** will not be suitable for **Pinterest**. Or even if it is, the best

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post times for each will likely differ. Being in tune with your audience and understanding which types of content work for which channels will help you devise a strong social media strategy.

Check out the graphic below to find out what times your company should be posting online, or click <u>here</u> to download TrackMaven's Cheat Sheet for 75 Industries.



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