6 Tips to Optimize Your Facebook Page

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When was the last time you updated your Facebook page?

Interested in creating a more professional and engaging experience on your page?

There's a number of tactics you can use to create a more comprehensive **Facebook** presence for your business.

In this article, you'll discover six tips to optimize your Facebook page.

#1: Provide Complete Company Information

You might think no one pays attention to your **Facebook** page's business description, or that your category designation doesn't matter, but that's not the case. Providing pertinent business information on your <u>Facebook page</u> can help you come off as professional, authoritative, and trustworthy.

Creative clothing company <u>Threadless</u> has a thorough Facebook profile. While it doesn't include every possible field, it provides all of the information consumers need in a clear and succinct way.

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About Threadless		✓ Suggest Edi
Overview	PAGE INFO	
Page Info	Address	406 N Sangamon St, Chicago, Illinois 60642
Milestones	Start Date	Founded in 2000
	Hours	Mon-Fri: 9:00 am - 5:00 pm
	Short Description	Threadless is a creative community that makes, supports, and buys great art. When you buy from us, you support the artist who created the design. Visit threadless.com.
	Company Overview	Everything we do gives you more opportunities to make great art. We started printing on tees and then we realized tons of pr See More
	Mission	Make Great Together
	Awards	We're the ones who give the awards! We've paid out over \$7 million to artists since 2000.
	Products	Tees, hoodies, kids and babies stuff, bags, pouches, iPhone cases, water bottles, the list goes onthe right products that make great canvases for our community's art!
	Website	http://www.threadless.com

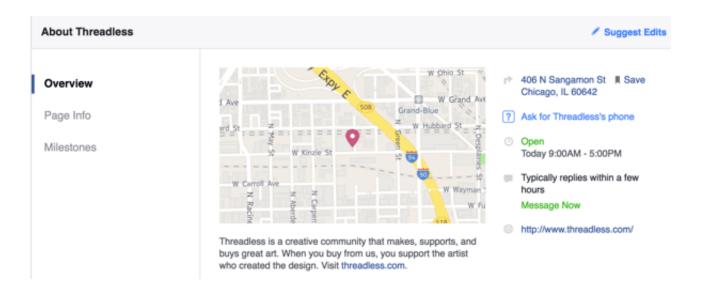
Threadless has a thorough Facebook profile.

Here are some of the details to consider including on your Facebook page profile:

Select the category that most closely matches your industry or niche. This clarifies what you do and increases the odds your page will show up in internal searches on Facebook.

Make sure your username matches your brand name.

Fill in your address, hours, and location. These details are especially important for brick-and-mortar businesses. They're also helpful if your customer support phone lines are available only during certain hours.



If you're a brick-and-mortar store, be sure to provide your hours and location.

Think of your short description as your digital elevator pitch. How can you best sum up your mission in one sentence?

For the Company Overview, summarize what your company is about. This is also a great place to share related links to other social channels and pages on your website.

Company Overview

If you have questions about our products or would like to contact Chrysler directly, please use the "Contact Us" option from our http://www.chrysler.com/en/ website.

Within the United States, you can speak to us directly at: 800-247-9753

Visit our other Social Pages:

Chrysler Blog:

https://blog.chrysler.com/

Twitter:

https://twitter.com/Chrysler

Tumblr:

http://chrysler.tumblr.com/

YouTube:

https://www.youtube.com/chrysler

Chrysler shares links to their other social channels in the Company Overview section.

For the long description, add a comprehensive summary of what your product or service offers. Call attention to specific features, your brand's mission, or other details that may be important to your audience.

If you offer a variety of products or services, it's helpful to list them under Products.

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Mission	A Breath of Fresh Airline.	
Awards	http://vgn.am/award	
Products	In-Flight WiFi Fresh Food and Snacks on Demand Live TV Over 4,000 songs and ability to create playlists On-demand Movies Seat-to-Seat Delivery Seat-to-Seat Chat Leather Seats Moodlighting Power near every seat Cocktails with Altitude	

Virgin America lists in-flight services in the Products section.

Check that the URL in the website field on your page is up to date. It's best to make this your homepage.

Tip: Consider adding links (where appropriate) in the long description and Products section. These are great places to include links to product category pages, your About Us page, or other landing pages. Make sure the links are relevant and non-spammy.

Remember, whatever you do, **make sure you fill out the basic fields**. It creates a positive impression and tells the world what your business is all about.

#2: Reinforce Branding With Your Cover and Profile Photos

<u>Cover photos</u> have a high level of visibility on Facebook pages. **Make sure your cover photo** is visually appealing and high-resolution, and aligns with your brand's style. It should also have a clear intent.

Rather than simply show an image of beer bottles, this <u>Redhook Brewery</u> cover photo provides some context for their product by surrounding it with food in an outdoor barbeque setting.



Try adding context for your product in your cover photo.

If you want to **draw attention to a current campaign, event, or piece of content**, promote it with your cover photo. You might also **consider rotating cover photos** to match your latest campaign or promotion.

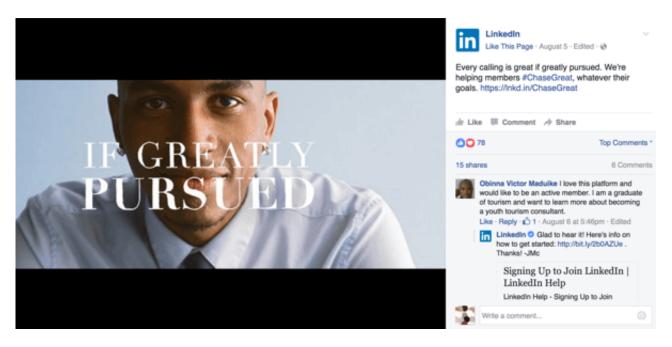
Keep in mind that your cover photo will display at 828 x 315 pixels on desktop computers and at 640 x 360 pixels on smartphones. To get more impact from your cover photo, **add a caption to include copy (and even a link) related to your campaign, or direct users to your website**.

<u>Target's</u> cover photo reinforces its iconic style. The color choices and overall aesthetic are creative and eye-catching and immediately recognizable as Target.



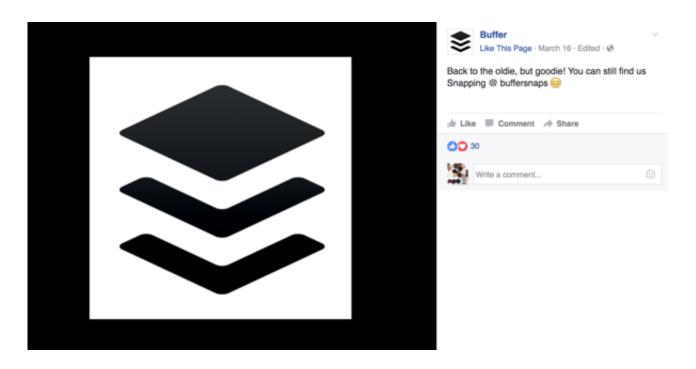
Use a cover photo that reinforces your brand's style.

<u>LinkedIn's</u> cover photo creatively promotes the company's mission, which is to help working people achieve their professional goals.



LinkedIn uses a campaign hashtag (#ChaseGreat) and a link in the cover photo caption.

For your profile photo, choose something iconic that makes your brand immediately recognizable. Also add a good caption and possibly a link.



Include a caption with your profile photo.

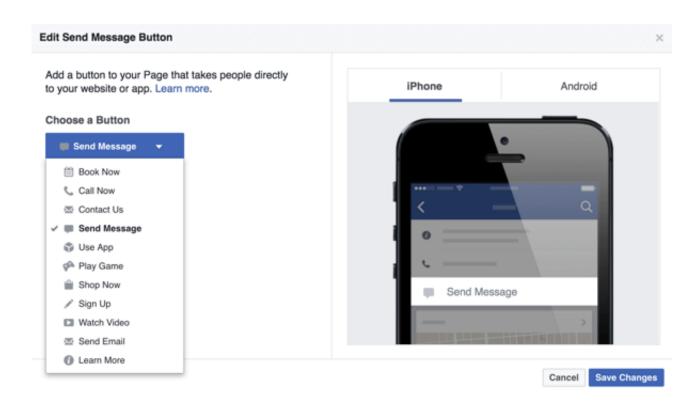
Make sure your profile photo will look good on both desktop and mobile. Profile photos display at 160 x 160 pixels on desktop computers, and 128 x 128 pixels on smartphones.

#3: Add a Relevant Call to Action Button

If you haven't already done so, specify a call to action (CTA) for your Facebook page. Make sure you choose a CTA that best fits your purposes.

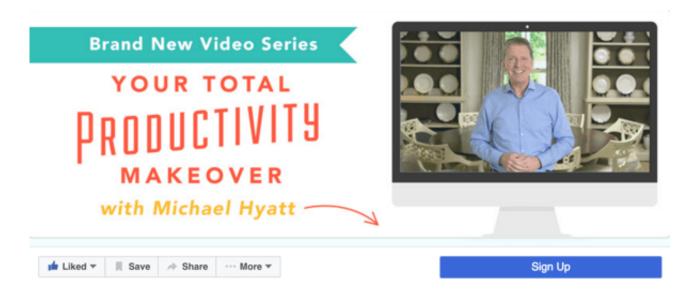
Your options include Book Now, Call Now, Contact Us, Send Message, Use App, Play Game, Shop Now, Sign Up, Watch Video, Send Email, Learn More, and Request Appointment.

http://www.brandknewmag.com



Select a CTA button for your Facebook page.

That's a lot of choices. How do you choose the best one for your page? **Make sure your CTA aligns with the desired action on your destination page**. For example, if you're using the Sign Up button, the next thing a user sees post-click needs to be a sign-up page.



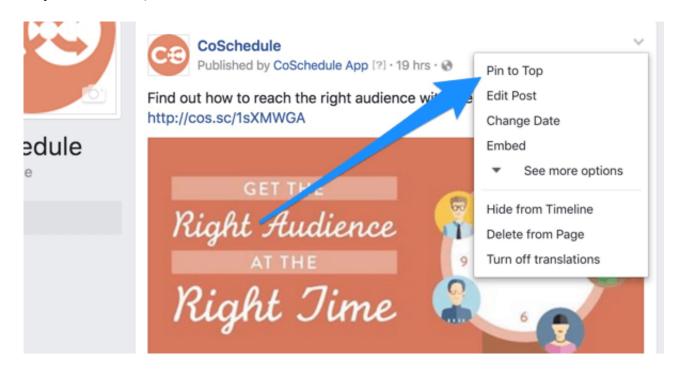
Consider adding a visual indicator in your cover photo that points to your CTA button.

Consider choosing a CTA that matches the messaging on your cover photo. For example, if your cover photo is promoting a new mobile app, the Use App button would be a good choice. You could even design your cover photo with a visual indicator directing to the button.

#4: Pin Important Posts to the Top of Your Page

Pinning an important post to the top of your Facebook page lets you spotlight that post and boost visibility.

To pin a post, simply click the arrow in the upper-right corner of the post and select Pin to Top from the drop-down menu.



Pin an important post to the top of your page.

Here are some types of posts you might want to stick to the top:

Pin posts that are time-sensitive, such as posts promoting upcoming events or contests with deadlines.

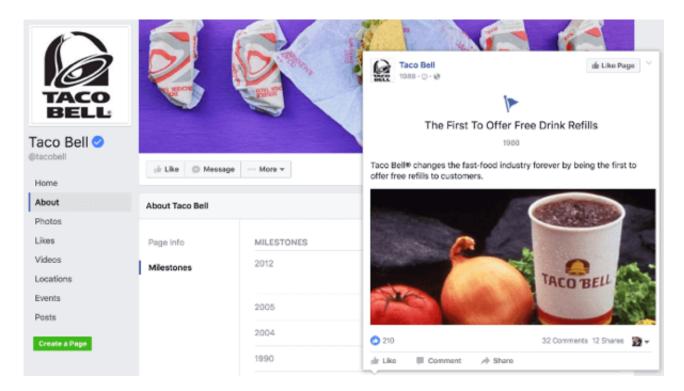
Spotlight your top content. If you've put a lot of effort into creating one piece of really awesome content like a blog post or ebook, consider giving it some extra love with a pinned

post.

Feature content you've produced in partnership with other companies. Pinned posts offer an opportunity to promote your partners and spotlight collaborative content. This can be especially useful if you've managed to get a high-profile guest to write on your blog or work together on a piece of content.

#5: Create a Company Milestone Timeline on Your Page

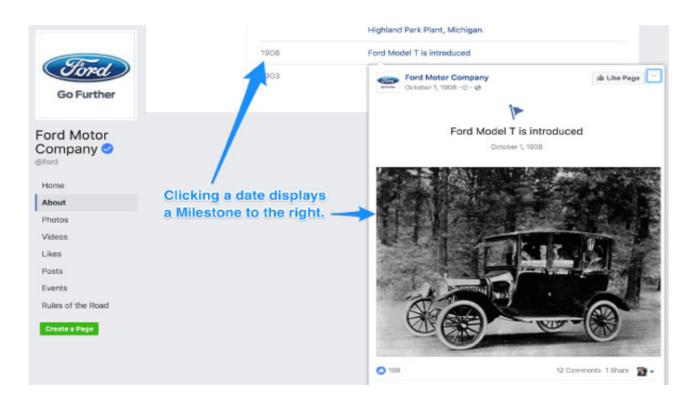
Milestones are a special type of Facebook post that spotlights notable achievements and events from the past. This is a great way to **share your brand's history** and **give some historical context for your company**. For example, did you know <u>Taco Bell</u> was the first fast-food restaurant to offer free drink refills? We're all forever in their debt.



Taco Bell was the first to offer customers free drink refills. How's that for a milestone?

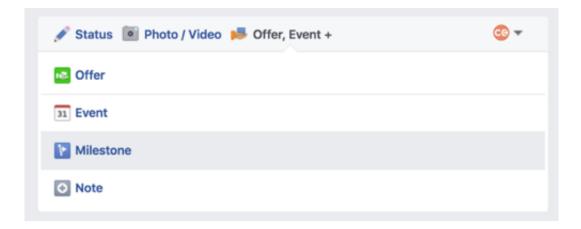
<u>Ford Motor Company</u> uses milestones to express pride in their history.

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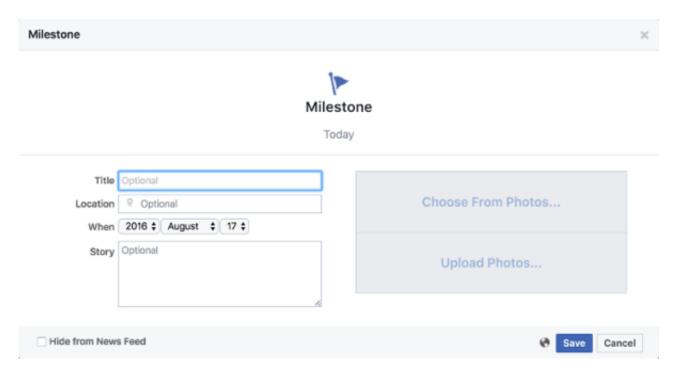
A company like Ford can feature milestones that go back over 100 years.

To add milestones to your Facebook page, visit your timeline and click Offer, Event +. Then click Milestone.



From your timeline, click on Offer, Event +.

Here, you can **specify a title**, **location**, **date** (make sure it's accurate), and story. Spend some time writing brief but high-quality story copy, and **add hi-res images**. This will help bring your story to life and add visual appeal.

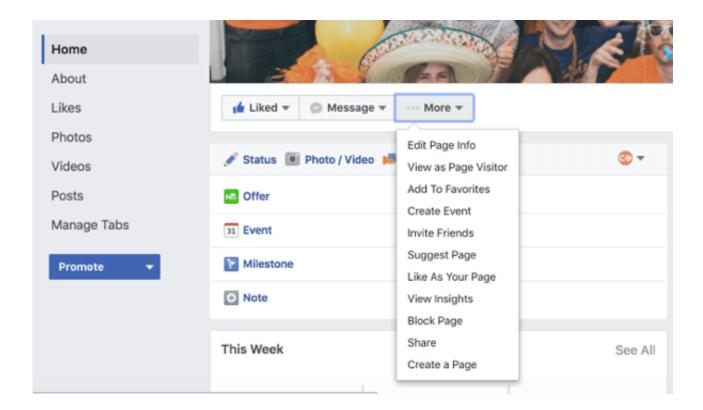


Fill in these fields to add a milestone.

Creating a milestone is easy enough, but how do you know which events to turn into milestones? Consider adding the date your company was founded, launch dates for popular products, services, or features, or important historical events related to your business.

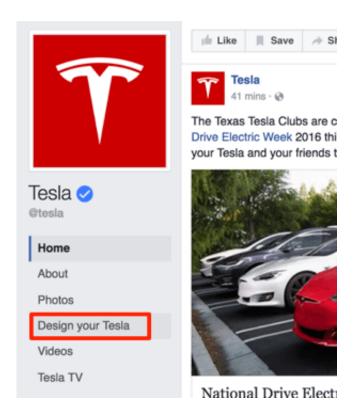
#6: Create and Organize Page Tabs

Every Facebook page has basic tabs like About, Events, and Photos. However, by default, only four tabs are displayed. Meanwhile, others are stacked beneath the More tab. If you want to **prioritize your tabs**, **click Manage Tabs** to edit them.



Facebook page tabs are fully adjustable so you can set the display priority.

If you have technical assistance from a developer, you can **go one step further** and**create your own custom tabs**. This allows some cool functionality, like the Design Your Tesla tab on the <u>Tesla Motors Facebook page</u>, which takes users to a page to customize their own electric car.



You can even design your own custom tab.

For more information on how to create custom tabs, <u>use a tool</u> or check out the <u>Facebook for Developers help documentation</u>.

Conclusion

Even if you think you've covered all the bases to optimize your Facebook page, it's worth taking a second look to make sure you're not missing any basic steps.

Individually, these tips may be simple and make a small impact. Collectively, however, they can help you build a complete Facebook presence for your business.

This article first appeared in www.socialmediaexaminer.com